



Welcome to the US Army Corps of Engineers

# Pittsburgh District



**DEPUTY FOR SMALL BUSINESS**

**Janet S. Laukaitis (412)395-7476**

**727 W.S. MOORHEAD FEDERAL BLDG.**

**1000 LIBERTY AVENUE**

**PITTSBURGH, PA 15222**

**PHONE: (412) 395-7476**

**FAX: (412) 395-7526**

**Email Address:**

**[HTJanet.S.Laukaitis@usace.army.mil](mailto:HTJanet.S.Laukaitis@usace.army.mil)**

## **LOCATION AND MISSION**

The main office of the U.S. Army Corps of Engineers, Pittsburgh District, is located in the W.S. Moorhead Federal Building in downtown Pittsburgh. The office oversees operations, maintenance and construction at various lock and dam sites located on the Monongahela, Ohio and Allegheny Rivers as well as other project sites that include lakes. In addition, the district includes planning, engineering and real estate functions. Like all other Corps civil works districts, its boundaries are defined by the watershed basins for which it is responsible. Pittsburgh's 26,000 square miles includes Western PA, Eastern Ohio, southwestern New York, Northern West Virginia and Western Maryland. The district is part of the Great Lakes and Ohio River Division, headquartered in Cincinnati, Ohio.

The Pittsburgh District maintains and operates 23 locks and dams and 16 reservoir projects and oversees 42 local flood protection projects in western Pennsylvania, eastern Ohio, southwestern New York, northern West Virginia and western Maryland. With over 100 years of experience, Pittsburgh District has developed a number of areas of expertise in the fields of inland navigation and flood control as well as environmental protection and restoration, construction management, recreation, watershed management, water supply, water quality, acid mine drainage remediation and natural disaster response.

## **ACRONYMS**

**CCR**- Central Contractor Registration: All firms, to be considered for awards to solicitations issued by the Department of Defense after May 31, 1998, must be registered in CCR. Can be accomplished over the Internet, by mail or by fax. In order to register, firms must have an assigned **DUNS** (Data Universal Numbering System) number from Dun and Bradstreet.

**EDI**- Electronic Data Interchange: Computer based acquisition system for purchases of supplies and services having an estimated value of \$2,500 - \$100,000. Vendors must subscribe to an authorized **VAN** (Value Added Network) to receive Requests for Quotes and to be able to quote and receive award consideration.

**EFT**- Electronic Funds Transfer: Method of payment wherein payment for goods and services are made directly to the vendor's financial institution rather than by check.

**FAR**- Federal Acquisition Regulations: The acquisition regulations used by all federal agencies. Contains provisions and clauses that are in the contracts. Most agencies have FAR regulation supplements that can add to the FAR but may not conflict with it. The Corps of Engineers has the Defense Federal Acquisition Regulations Supplement (**DFARS**), Army Federal Acquisition Regulations Supplement (**AFARS**) and the Engineer Federal Acquisition Supplement (**EFARS**) in addition to the FAR. The FAR, along with the various supplements guides and directs contracting procedures.

**FEDBIZOPPS**- Replaces the Commerce Business Daily. FedBizOpps.gov is the single government point-of-entry (GPE) for Federal government procurement opportunities over \$25,000. Government buyers are able to publicize their business opportunities by posting information directly to FedBizOpps via the Internet. Through one portal - FedBizOpps (FBO) - commercial vendors seeking Federal markets for their products and services can search, monitor and retrieve opportunities solicited by the entire Federal contracting community.

## **USEFUL INTERNET ADDRESSES**

**U.S. Army Corps of Engineers, Pittsburgh District:**

<http://www.lrp.usace.army.mil>

**U.S. Army Corps of Engineers, Pittsburgh District, SADBUs:**

<http://www.lrp.usace.army.mil/bus/sadbu.htm>

**U.S. Army Corps of Engineers, Contracting Division, Business Opportunities:**

<http://www.lrp.usace.army.mil/bus/bus.htm>

**Information on the Small Business Subcommittee News:**

<http://www.same.org/smallbus/>

**U.S. Small Business Administration:**

<http://www.sba.gov/>

**Central Contractor Registration (CCR):**

<http://www.ccr.dlsc.dla.mil> (Registration Site)

**Dun and Bradstreet Number (DUNS):**

<http://www.dnb.com>

**Federal Acquisition Regulations (FAR):**

<http://www.arnet.gov/far>

**Defense Electronic Commerce Resource Center:**

<http://www.defenselink.mil/acq/ebusiness/vendor/index.htm>

**Listing of Value Added Networks, for Electronic Data Interchange (EDI):**

<http://www.defenselink.mil/acq/ebusiness/policy/ebusiness/vans.htm>

**General Services Administration/FSS(Federal Supply Schedules):**

<http://fss.gsa.gov/schedules>

**Federal Supply Schedules Solicitations:**

<http://www.fbo.gov>

## USEFUL INTERNET ADDRESSES

Army Single Face to Industry(ASFI)

<https://acquisition.army.mil/>

Federal Business Opportunities (The single source for federal government procurement opportunities that exceed \$25,000.)

<http://www.fedbizopps.gov/>

## TYPES OF ACQUISITIONS

**Micropurchases** - Purchases less than \$2,500. All must be done by the Government-wide credit card, with few exceptions.

**Simplified Acquisition Procedures** - Purchases estimated between \$2,500 and \$100,000. Now done utilizing EDI. The Department of Defense has set January 1, 2000 as the deadline for all acquisitions to be paperless. Awards are typically in the form of a firm-fixed price purchase order.

**Contract Procedures** - Most all actions greater than \$100,000. Either Request for Proposals (RFP's) or Invitations for Bids (IFB's). RFP's are solicitations for negotiated acquisitions where discussions may be necessary and selection is based on other factors, such as technical capability and past performance, in addition to price. Invitations for Bids are solicitations for sealed bid acquisitions where price is the primary basis for selection, provided the bidder is responsive and responsible. Awards are typically firm-fixed price stand-alone contracts or firm-fixed price indefinite delivery contracts for a base year and option periods. Indefinite delivery contracts are mainly used for service contracts (i.e maintenance, janitorial, mowing, etc.) and for Architect-Engineer contracts.

## IMPORTANT NOTICE

THE DEPARTMENT OF DEFENSE HAS MANDATED THAT PAPERLESS CONTRACTING BE IN PLACE BY THE YEAR 2000 FOR ALL ACQUISITION TYPES (POSSIBLE EXTENSION

BEYOND 1 JANUARY 2000).

## **COMMON REQUIREMENTS OF THE PITTSBURGH DISTRICT**

The lists below are not all-inclusive but represent typical supplies and services purchased.

### **Supplies**

- Bearings
- Buoys
- Metalworking Machinery
- Tools
- Rope, Cable, Chain, Hoists
- Hardware
- Fabricated and Machined Metal Products
- Chemicals
- Recreation Equipment

### **Services**

- Drilling
- Salvage and Demolition Services
- Studies (cultural resources, archaeological)
- Architect-Engineer Services (e.g. design, planning, Geotechnical, survey and mapping and cost estimating)
- Housekeeping/Janitorial
- Mowing/Landscaping/Snow Removal
- Painting (e.g. lock gates and tainter gates)

### **Construction**

- Paving
- Concrete Work
- Streambank Erosion Protection
- Dredging
- Roofing
- Excavation, Rock Placement
- Hoists, Cranes and Winches (installed)
- Building Work, including HVAC
- Lock and Dam Repairs

### **Other**

- Office and computer supplies and equipment
- Testing equipment

## Subcontracting Program Information

The following large business prime contractors currently support a Small Business Subcontracting Program with the Pittsburgh District:

Bergmann & Associates  
200 First Federal Plaza  
28 E. Main Street  
Rochester, NY  
POC William Miles  
(716) 232-5135

A/E Services for Miscellaneous Engineering and Design  
Types of Services Identified to be subcontracted include:  
Geotechnical; Environmental and Site Engineering; Acid Mine  
Drainage Remediation; Stream Restoration and Water Quality;  
Civil Engineering; Land Surveying; Environmental Permitting;  
Geotechnical Exploration; Laboratory Testing;  
Instrumentation Design; Field Technician.

Dodson Stilson Inc.  
6121 Huntley Road  
Columbus, OH 43229  
POC: James Siebert  
(614) 848-4141

A/E Services  
Types of Services Identified to be subcontracted include:  
Civil Engineering and Surveying; Architecture; Planning and  
CADD Services.

Tetra Tech, Inc.  
POC: Edward Bernstein  
630 North Rosemead Boulevard  
Pasadena, California 91107  
(620) 351-4664  
A/E Planning Services

OCCI, Inc.  
3200 Country Road  
Fulton, MO 65231-3101  
POC: Ted Kettlewell  
Phone (573) 642-6087  
Bulkhead Hoist System Replacement and Slide Gate  
Fabrication, Construction  
Types of Services Identified to be subcontracted include:  
Electrical Components and installation: Concrete Coring:  
Equipment Rental: Steel Fabrication and Supply

J.A. Jones/Traylor Bros.

#1 East Grant Avenue

P.O. Box 30

Duquesne, PA 15110

POC: Charles Smith

Deborah Cowardin

Fax: (412) 466-8580

(412) 466-8096

Construction of Lock and Dam

Types of Services Identified to be subcontracted include:

Access Roads, Safety Fencing and Gates; Utilities  
Relocation; Demolition; Diving; Seeding; Instrumentation;  
Signage; Roofing; Grouting; Temporary Electrical; Custodial  
Services; Sanitary Service; Site Security; Engineering and  
Consulting Services; Travel Arrangements; Staffing  
Assistance; Metals; Footbridge and Consumables; Tools and  
Safety Supplies.

INCA Engineers, Inc.

400 112<sup>th</sup> Avenue, NE

Suite 400

Bellevue, WA 98004

POC: Dale Miller

(425) 635-1000

A/E Services

Types of Services Identified to be subcontracted include:

Geotechnical Engineering; Environmental Engineering;  
Hydrology/Hydraulic Engineering; Architectural Engineering;  
Civil Engineering and Cost Estimating.

GRW Aerial Surveys, Inc.

801 Corporate Drive

Lexington, KY 40503

POC: Ben Fister

(606) 223-3999

A/E Services for Mapping/Surveying

BAE Systems

POC: Stanley Budhram

280 Kappa Drive

Pittsburgh, PA 15238

(412) 967-9577

A/E Services for Mapping/Surveying

Types of Services Identified to be subcontracted include:

H&V Control; Route Quantity; Land Construction; Geodetic and  
Property Surveys; Conventional and CPS Surveying Services;  
Hydrographic Surveying Services; Aerial Photography

products; Photogrammetric Mapping Services; LIDAR, IMU and Digital aerial Photography products.

Black and Veatch

POC: Robert Hartline

6601 College Blvd.

Overland Park, Kansas 66211

Cost and Value Engineering Services

Types of Services Identified to be subcontracted include:

Reproduction Services; Value Engineering and Surveying

Lion Apparel

6450 Poe Avenue

Dayton, Ohio 45413

Attn: Del Fields

Phone: 937- 415-2834

DACW50-02-D-0004 (National Uniform Contract)

IAP Worldwide Services

413 Wester Lane

Irmo, South Carolina

29063-9071

Attn: L.D. Hutto, Vice President Emergency Deployment

Services Division

Phone: 803 798-1611

Emergency Power Services

Types of Services Identified to be subcontracted include:

Fuel Delivery Services; Transportation Services; Equipment and Material Supplies; Travel Services

**U.S. ARMY CORPS OF ENGINEERS  
PITTSBURGH DISTRICT  
CONTRACTING DIVISION**

**OFFICE OF THE CHIEF**

**CT**

Colleen Lindauer

(412) 395-7474

(412) 644-5109 FAX

**CHIEF, CONTRACT OPERATIONS BRANCH**

Cynthia Papuga

(412) 395-7577

**PROCUREMENT ANALYST**

**DEPUTY FOR SMALL BUSINESS**

Michael DeStefano  
(412) 395-7466

Janet S. Laukaitis  
(412) 395-7476  
Fax (412) 395-7526

**CLERK**

Stephanie Kennedy  
(412)395-7465

**CONTRACTING PERSONNEL  
(412) 395-EXT**

Barber, Darrin	7464
DeStefano, Michael*	7466
Kusko, George	7480
Hutfles, Michele***	7479
Kennedy, Stephanie	7465
Mazzie, Ronald	7475
Metz, Donna Y.	7468
Woodall, Hattie** ***	7472
Young, Darlene	7478

\* SPS = Standard Procurement Systems Administrator

\*\* VISA Program Coordinator

\*\*\* Team Leader