



NEWS RELEASE

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Dynamic Networking Event March 30 in Fairmont Expands Small Business Opportunities through Government Contracting

The Pittsburgh and Huntington Districts of the U.S. Army Corps of Engineers (USACE) are partnering with the Small Business Administration to bring "Dynamic Networking for Small Business" back to Fairmont, W.V., on Wednesday, March 30.

This free day-long event will be held at the I-79 Technology Research Park located at 1000 Galliher Drive in Fairmont at 9 a.m. The matchmaking event offers West Virginia small businesses avenues to speak directly to federal agencies and prime contractors to explore the variety of goods and services federal agencies and prime contractors are purchasing.

"Dynamic Networking for Small Business will give West Virginia's small businesses the networking opportunities to match their capabilities with multiple federal agencies and prime contractors at one convenient location," said SBA's West Virginia District Director Judy McCauley. "Through the combined efforts of the US Army Corps of Engineers and SBA, the conference makes a host of resources available to the small business person they otherwise would not have access to without expending a great deal of time and effort."

"We are repeating a very successful outreach event with our friends at the WV SBA and our sister Corps of Engineering District at Huntington," said Pittsburgh Corps of Engineers Deputy for Small Business Sherrie Plonski.

"We want our large business prime contractors to mentor and partner with their small business brethren and this networking event is what it's all about. Creating a venue where networking is the main event brings everyone to the table. It's amazing what can get done over a roast beef sandwich."

The conference offers various activities and workshops designed for small businesses in various stages of development: the new Woman-Owned Small Business (WOSB) contracting program; small business financing options; obtaining contract bonding; speed networking/matchmaking; federal contractor certification processes; size matters (small business) and more.

In addition to the SBA and USACE, the following federal agencies and prime contractors (from 2010) are anticipated to participate this year:

Department of Energy (NETL); Department of Treasury/Bureau of Public Debt, the Veterans Administration; American Bridge Company, Azimuth, Incorporated; Bryman Construction; Mascaro Construction Company, L.P.; INCA Engineers, Inc.; Simplex Grinnel, L.P.; Joseph B. Fay Co.; Mylan Pharmaceuticals Inc.; Burgess & Niple; Trumbull Construction; Gannett Fleming, Inc.; DCK Worldwide, LLC; West Virginia University; and Amherst Madison.

There is no charge to attend the conference and lunch will be provided courtesy of Azimuth, Incorporated, a Service-Disabled Veteran-Owned Small Business located in Morgantown. For registration information, visit <http://conta.cc/FTfs79> or contact Sherrie Plonski at (412) 395-7127 or Sherrie.Plonski@usace.army.mil.

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